



ENCORE WIRE
C O R P O R A T I O N

Encore Wire Corporation
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PRESS RELEASE

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For Immediate Release

ENCORE WIRE REPORTS THIRD QUARTER RESULTS

MCKINNEY, TX - Encore Wire Corporation (NASDAQ Global Select: WIRE) today announced results for the third quarter and nine months ended September 30, 2009.

Net sales for the third quarter ended September 30, 2009 were \$168.7 million compared to \$296.3 million during the third quarter of 2008. Lower prices for building wire sold in the quarter ended September 30, 2009 accounted for much of the decrease in net sales dollars, declining 25.1% per copper pound sold versus the same period in 2008. Unit sales in the third quarter of 2009 decreased 24.0% versus the third quarter of 2008. Sales prices fell primarily due to lower copper prices and building wire industry competition. Net income for the third quarter of 2009 was \$0.3 million versus \$8.1 million in the third quarter of 2008. Fully diluted net earnings per common share were \$0.01 in the third quarter of 2009 versus \$0.34 in the third quarter of 2008.

Net sales for the nine months ended September 30, 2009 were \$472.5 million compared to \$900.9 million during the same period in 2008. Lower prices for building wire sold in the nine months ended September 30, 2009 accounted for most of the decrease in net sales dollars, declining 37.4% versus the same period in 2008. Unit volume in the nine months ended September 30, 2009 decreased 16.3% versus the same period in 2008. Net income for the nine months ended September 30, 2009 was \$5.5 million versus \$23.0 million in the same period in 2008. Fully diluted net earnings per common share were \$0.24 for the nine months ended September 30, 2009 versus \$0.98 in the same period in 2008.

On a sequential quarter comparison, net sales for the third quarter of 2009 were \$168.7 million versus \$159.4 million during the second quarter of 2009. Unit volume decreased 9.2% on a sequential quarter comparison. Net income for the third quarter of 2009 was \$0.3 million versus \$0.6 million in the second quarter of 2009. Fully diluted net income per common share was \$0.01 in the third quarter of 2009 versus \$0.03 in the second quarter of 2009.

Commenting on the results, Daniel L. Jones, President and Chief Executive Officer of Encore Wire Corporation, said, "The slowdown in construction activity in the United States continues to impact our industry adversely as it has over the last three years. The current recession has slowed the rate of construction activity throughout America. The housing sector has been trending down for over three years, and commercial construction has been slowing since the beginning of 2008. Unit volume decreases caused by the slowdown in construction have created a volatile pricing environment in our industry that compressed the spread between what we paid for a pound of copper versus what we were able to charge for wire that contained a pound of copper. In the third quarter of 2009, this spread fell by 24.3% versus the third quarter of 2008 and it fell by 19.6% for the first nine months of 2009 versus the first nine months of 2008. We attempted to lead the industry with several price increases during the quarter, but met limited success, as the average spread remained almost unchanged on a sequential quarter basis. We have managed to break even in this difficult environment due to our low cost business model and aggressive cost cutting in all facets of our operation. We believe our superior order fill rates continue to enhance our competitive position, as our electrical distributor customers are holding lean inventories in the field.

Our balance sheet is very strong. The only long-term debt we have as of September 30, 2009, is \$100 million in long-term notes due in 2011, with our revolving line of credit paid down to zero. In addition, we have \$213.6 million in cash as of September 30, 2009, greatly exceeding our long-term debt. We also declared our twelfth consecutive quarterly cash dividend during the third quarter of 2009.

We understand that this is a cyclical industry and therefore we designed and manage our cost structure and balance sheet accordingly. Our low cost structure and strong balance sheet have enabled us to withstand difficult periods in the past, and we believe we will emerge stronger than most when market conditions improve. We thank our employees and associates for their tremendous efforts and our shareholders for their continued support during these challenging times.”

Encore Wire Corporation manufactures a broad range of copper electrical wire for interior wiring in homes, apartments, manufactured housing and commercial and industrial buildings.

The matters discussed in this news release, other than the historical financial information, including statements about the copper pricing environment, profitability and shareholder value, may include forward-looking statements that involve risks and uncertainties, including fluctuations in the price of copper and other raw materials, the impact of competitive pricing and other risks detailed from time to time in the Company’s reports filed with the Securities and Exchange Commission. Actual results may vary materially from those anticipated.

Additional Disclosures:

The term “EBITDA” is used by the Company in presentations, quarterly conference calls and other instances as appropriate. EBITDA is defined as net income before interest, income taxes, depreciation and amortization. The Company presents EBITDA because it is a required component of financial ratios reported by the Company to the Company’s banks, and is also frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of Generally Accepted Accounting Principles (GAAP) results to compare to the performance of other companies who also publicize this information. Financial analysts frequently ask for EBITDA when it has not been presented. EBITDA is not a measurement of financial performance under GAAP and should not be considered an alternative to net income as an indicator of the Company’s operating performance or any other measure of performance derived in accordance with GAAP. The Company has reconciled EBITDA with net income for fiscal years 1996 to 2008 on previous Form 8-K filings with the Securities and Exchange Commission. EBITDA for each period pertinent to this press release is calculated and reconciled to net income as follows:

| \$'s in 000's | 3 Months Ended September 30, | | 9 Months Ended September 30, | |
|-------------------------------|------------------------------|------------------|------------------------------|------------------|
| | 2009 | 2008 | 2009 | 2008 |
| Net Income | \$ 325 | \$ 8,077 | \$ 5,540 | \$ 23,027 |
| Income Taxes | (215) | 4,101 | 2,162 | 11,436 |
| Interest Expense | 744 | 1,051 | 2,441 | 3,472 |
| Depreciation and Amortization | 3,346 | 3,320 | 10,330 | 10,298 |
| EBITDA | <u>\$ 4,200</u> | <u>\$ 16,549</u> | <u>\$20,473</u> | <u>\$ 48,233</u> |

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Condensed Consolidated Balance Sheets
(In Thousands)
(Unaudited)

| | September 30, 2009 | December 31, 2008 |
|---|-------------------------------|------------------------------|
| ASSETS | | |
| Current Assets | | |
| Cash | \$ 213,593 | \$ 217,666 |
| Receivables, net | 123,303 | 126,184 |
| Inventories | 59,216 | 65,533 |
| Prepaid Expenses and Other | 18,746 | 2,375 |
| Total Current Assets | 414,858 | 411,758 |
| Property, Plant and Equipment, net | 126,990 | 121,442 |
| Other Assets | 211 | 139 |
| Total Assets | \$ 542,059 | \$ 533,339 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| Current Liabilities | | |
| Accounts Payable | \$ 15,856 | \$ 4,639 |
| Accrued Liabilities and Other | 22,109 | 29,086 |
| Total Current Liabilities | 37,965 | 33,725 |
| Long Term Liabilities | | |
| Note Payable | 100,492 | 100,675 |
| Other Long Term Liabilities | - | - |
| Non-Current Deferred Income Taxes | 9,349 | 9,320 |
| Total Long Term Liabilities | 109,841 | 109,995 |
| Total Liabilities | 147,806 | 143,720 |
| Stockholders' Equity | | |
| Common Stock | 262 | 262 |
| Additional Paid in Capital | 42,960 | 42,486 |
| Treasury Stock | (21,269) | (21,269) |
| Retained Earnings | 372,300 | 368,140 |
| Total Stockholders' Equity | 394,253 | 389,619 |
| Total Liabilities and Stockholders' Equity | \$ 542,059 | \$ 533,339 |

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Condensed Consolidated Statements of Income
(In Thousands, Except Per Share Data)
(Unaudited)

| | Quarter Ended September 30, | | | | Nine Months Ended September 30, | | | |
|---|-----------------------------|--------|------------|--------|---------------------------------|--------|------------|--------|
| | 2009 | | 2008 | | 2009 | | 2008 | |
| Net Sales | \$ 168,695 | 100.0% | \$ 296,338 | 100.0% | \$ 472,531 | 100.0% | \$ 900,942 | 100.0% |
| Cost of Sales | 157,340 | 93.3% | 267,993 | 90.4% | 431,482 | 91.3% | 817,604 | 90.7% |
| Gross Profit | 11,355 | 6.7% | 28,345 | 9.6% | 41,049 | 8.7% | 83,338 | 9.3% |
| Selling, General and Administrative Expenses | 10,905 | 6.5% | 15,682 | 5.3% | 32,242 | 6.8% | 47,072 | 5.2% |
| Operating Income | 450 | 0.3% | 12,663 | 4.3% | 8,807 | 1.9% | 36,266 | 4.0% |
| Net Interest & Other Expense | 340 | 0.2% | 485 | 0.2% | 1,105 | 0.2% | 1,804 | 0.2% |
| Income before Income Taxes | 110 | 0.1% | 12,178 | 4.1% | 7,702 | 1.6% | 34,462 | 3.8% |
| Income Taxes | (215) | -0.1% | 4,101 | 1.4% | 2,162 | 0.5% | 11,435 | 1.3% |
| Net Income | \$ 325 | 0.2% | \$ 8,077 | 2.7% | \$ 5,540 | 1.2% | \$ 23,027 | 2.6% |
| Basic Earnings Per Share | \$ 0.01 | | \$ 0.35 | | \$ 0.24 | | \$ 1.00 | |
| Diluted Earnings Per Share | \$ 0.01 | | \$ 0.34 | | \$ 0.24 | | \$ 0.98 | |
| Weighted Average Number of Common and Common Equivalent Shares Outstanding: | | | | | | | | |
| -Basic | 23,006 | | 23,125 | | 23,001 | | 23,142 | |
| -Diluted | 23,308 | | 23,415 | | 23,294 | | 23,432 | |
| Dividend Declared per Share | \$ 0.02 | | \$ 0.02 | | \$ 0.06 | | \$ 0.06 | |